

SMALL BUSINESS OPPORTUNITIES

Bonnie Maliszewski

Procurement Technical Assistance Centers

<http://www.dla.mil/db/procurem.htm>

- ***Publications that will help you understand the Federal Acquisition Process and identify opportunities:***

Government Contracting – The Basics

http://www.acq.osd.mil/osbp/doing_business/Government%20Contracting%20012007.pdf

Marketing to the Department of Defense – The Basics

http://www.acq.osd.mil/osbp/doing_business/Marketing%20to%20DoD%20012007.pdf

Office of Small Business Programs – Doing Business with DOD

http://www.acq.osd.mil/osbp/doing_business/index.htm

13 steps to Selling to the Army

<http://www.sellingtoarmy.net/User/Misc/13Steps.aspx>

Guide to DOD Contracting Opportunities

http://www.acq.osd.mil/osbp/doing_business/DoD_Contracting_Guide.htm

ITEMS NEEDED TO DO BUSINESS WITH THE FEDERAL GOVERNMENT

FEDERAL SUPPLY CODES

[HTTP://WWW.DLIS.DLA.MIL/PDF/H2.PDF](http://www.dlis.dla.mil/pdf/h2.pdf)

NAICS

[HTTP://WWW.CENSUS.GOV/EPCD/WWW.NAICS.HTML](http://www.census.gov/epcd/www.naics.html)

Need a Dunn and Bradstreet Number
Call 1-800-333-0505 or 610-882-7000

Site to obtain a CAGE Code

<http://www.dlis.dla.mil/cageserv.asp>

Central Contractor Registration

<http://www.ccr.gov/>

■ ***Websites that list bidding opportunities:***

Federal Business Opportunities Website

<http://www.fedbizopps.gov/>

SBA Subcontracting Net

<http://web.sba.gov/subnet/search/index.cfm?CFID=11483103&CFTOKEN=1def4ba641eefdee-EC38CC4D-03EE-D5C9-220933BB42FB5060>

GSA Website (Federal Supply Schedules)

<http://www.gsa.gov/Portal/gsa/ep/home.do?tabId=0>

■ ***Helpful Resources***

FSC search website – This site will identify by FSC those army agencies that purchase a particular product.

<http://www.sellingtoarmy.net/User/Misc/FSCSearch.aspx>

Geographical search site for SADBUs

<http://www.sellingtoarmy.net/User/Misc/SearchASBS.aspx>

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Major Army Commands

<http://www.sellingtoarmy.com/User/Misc/MajorArmyCommands.aspx>

DoD Wide Small Business Directors Contact Information

<http://www.sellingtoarmy.net/user/ShowSpecialPage.aspx?PageID=320>