



Business Services

Stacey Lambert

Business Services Representative

Susquehanna Workforce Network, Inc.

slambert@swnetwork.org



Recruiting/ Workforce Attraction

- Job Postings/Announcements
- Job Matching
- Job Fairs
- Resume Bank (www.mwejobs.com)
- Internships

Customized Services & Retention Activities

- Screening & Interviewing
- Customized Recruitment
- Grant Guidance (Maryland Business Works)
- Onsite/Facility Use
- Community Linkages

Job Fairs

July 1, 2007 – June 30, 2008

- Six Major Job Fairs
 - 200 Employers
 - 4,094 Job Seekers
- General Occupations
- Industry Specific
- Entry Level

Job Fairs Upcoming

- General Occupations Job Fair
 - October 9, 2008: 2-6 p.m.
 - Richlin Ballroom – Edgewood, MD
- Defense Technology & Intelligence Career Fair
 - March 19, 2009: Times 2-6 p.m.
 - Richlin Ballroom – Edgewood, MD

BRAC-related Business Services

- BRAC Job Fair (June 4, 2008)
- Identify Target Populations
 - Retired Military/DoD Civilians
 - Career Changers/Transitioners
 - Out-Commuters
 - Internet Resources target candidates
 - Referral program for Fort Monmouth spouses

Connecting Employment Opportunities

- Center Services
 - Goals of Workforce Centers
 - How to Apply Workshops
 - Security Clearance Instruction
 - Job Posting and Recruiting Activities
 - Contractor & DoD
 - Internship Connection